



Fun(d)raising

Dear Friends of MLC,

As I reminisce over the past year I am in awe of the accomplishments and the growth in our programs for undergraduates and the Graduate Living Community. What I continue to see is our unique ability to expand, adapt and enhance our program while meeting the individual needs of our participants.

In 2010, Minnesota Life College identified and began working on Strategic Goals in five areas: Program, Growth, Business Initiatives, Culture and Fund Development.

In the PROGRAM initiative we launched the Community and Technical College Experience, giving our undergraduates the opportunity to try a post secondary academic experience. We

had twelve students and graduates participate and four students continued into college level courses. We created the Healthy Initiatives Program (HIP) to increase a healthy lifestyle. That includes an emphasis on nutrition and physical exercise, along with a focus on students' mental health needs.

The GROWTH initiative is focused on the Graduate Living Community. A plan was designed to define the needs of a program as it grows and a program audit was started.

The BUSINESS INITIATIVES were created to include revenue-generating products and services that would increase the financial flexibility of our program. We launched our first campus business and volunteer internship site, "Real Biscuits for Real Dogs". Another successful component to the Business Initiatives was a Summer Internship Program for young students between the ages of 17 - 20. This mini-version of the undergraduate program was such a great success that we will offer two three-week sessions in the summer of 2012.

The CULTURE initiative is to create an organizational culture that provides employees with the opportunity to develop professionally and personally. We initiated a formal employee recognition program, delivered management training to all managers and high potential employees and focused on hiring and retaining the "right people on the bus".

The FUND DEVELOPMENT initiative is tied to achieving our contributed revenue goal. We were able to achieve that goal as a result of our tremendous support and our annual Gala fundraiser. The gala is the number one resource for scholarships and program enhancements and has always been about bringing the community together.

The momentum of MLC is bursting with energy and it is so exciting to be part of an organization that changes lives while it expands the circle of community that supports the process. It has truly been a privilege to be part of this phenomenal growth.

Kathryn Thomas, M.Ed. Executive Director

Kathryn Thomas



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Gala Beginnings

Purpose

Since 1996, Minnesota Life College (MLC) has been transforming the lives of some extraordinary young adults; the need for programs like ours has never been greater. In the spring of 2004, and after some reflection on MLC's growth as an organization, the board, families and staff realized that over half of our student families rely on additional support to be able to attend Minnesota Life College.

MLC wanted to find a meaningful way to grow community awareness, recognize past, and cultivate future donors and supporters while raising funds for student scholarships. With just six weeks to prepare, our staff and all-volunteer committees jumped right in, and the annual Gala was born. The first Gala saw sell-out numbers with over 220 guests in attendance. New collaborations were formed and with the generous support from our sponsors, donors, and community partners, the 2004 Gala raised over \$115,000 for student scholarships and programs.

Although the Gala continues to grow each year, MLC remains grounded by our mission to prepare young adults for lives of independence. We are humbled by and continue to recognize all that has brought us to where we are today.



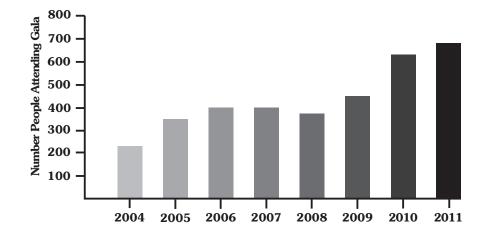
Growth & Support

MLC changes the lives of young adults as they learn the skills to be personally and financially self-sufficient; the annual Gala helps make this possible. Over the past eight Gala events, our growing circle of support has seen over \$1.3 million scholarship dollars raised; what started as a couple hundred attendees, has grown to nearly 700; our sponsorships and event donations are flourishing.

Program participant speeches center on life challenges, experiences, and successes, all told in their own words. Our students are the reason MLC and the Gala exist, serving as the inspiration for our Gala themes and logos. Each year as our students and graduates see and learn new things,

they also understand more about themselves. The "eyes" on our Gala logos are the young adults' eyes, and Minnesota Life College is their lifelong partner who helps them see all that they can be.

Each of our students is as unique as every Gala. Now known for being one of the most casual, fun, themed-dress code, and fast-paced events around, the annual celebration enjoys family-and corporate-sponsored silent and live auction items, fabulous food, games, raffles, prizes and pledge drives—each of which gives hope to and raises funds for our students; supporting them on their paths of independence.

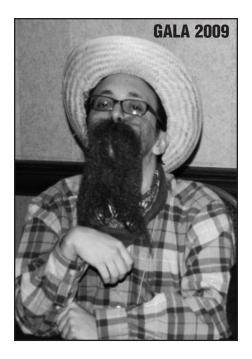






Impact

The scholarship funds raised from our Gala events have made it possible for more students to attend the program. The event continues to raise the awareness of MLC to the local community nonprofits and area organizations, as their participation in the Gala has evolved into job offers,



donations, strategy, and support. MLC is grateful for all the help we receive from our partners.

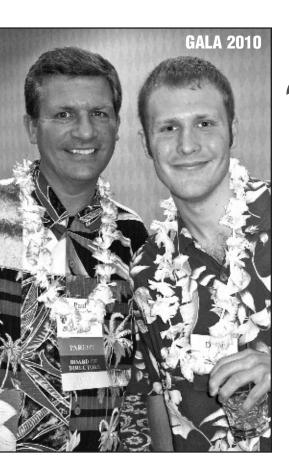
Each year through our programs, fundraisers, and Gala events, we continue to demonstrate how collaborations of all sorts can change lives for the students and families we serve.

Our Student Speaker from Gala 2011...

"At MLC I've learned how to speak up for myself. The staff at MLC really helped me find ways to advocate for myself and get what I need and want. This has made all the difference.

I can take care of my apartment, cook for myself, take the bus where I want to go, and make friends. MLC really has changed my life. I am better at communicating. I am happier. And I have more confidence."

—Jeffery Monzingo, 2011 graduate





The MLC Gala logo. What it all means.

In 2004, the board and staff at Minnesota Life College decided to ous challenge of holding a fundraisi

take on the enormous challenge of holding a fundraising benefit. Early in the project, they contacted me to design a logo to appear on all the Gala materials.

To the delight of all, it was a huge success.

The committee wanted the logo to be fun and colorful to reflect the atmosphere of the Gala. They also wanted to echo the theme and venue. The first theme was 'It's A Jungle Out There' and was held at the Minnesota Zoo. But the most important element of the logo, was that it needed to capture the spirit of MLC students. The Gala is for the students and graduates. Since then, seven more Gala events have been held, each one utilizing a logo based on the original, but modified for the theme and venue. The 2012 gala is well underway with a new, exciting theme.

The consistent elements of the logo that appear each year are the searching, inquisitive eyes which represent the students' exploration of a new world opened up to them through MLC. A small fingerprint appears in the background symbolizing the uniqueness of each individual student and his or her way of learning, and the special potential that each one has.

It's been a joy to design the image of MLC's Gala over the years.

—Nancy Lavander Seeger graphic designer at Graphic Answers

Always Giving:

Our Most Distinguished Donors

Real Skills for Real Life® \$1.000.000 and above

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Lifetime Giving

through June 30, 2011

Transforming Lives \$50,000 - \$99,999

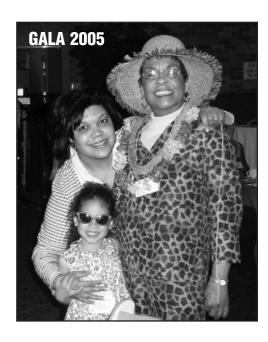
Geoff Barnard and Diane Vosick
Blake and Nancy Barnes
Dale E. and Jolita D. Benson
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Rich Family Foundation
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Suzanne & Walter Scott Foundation

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Learning by Doing \$25,000 - \$49,999

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Anonymous
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Katherine Constantine
Dorsey & Whitney Foundation
Charles and Mary Jungmann
Otto Bremer Foundation
Sealord North America, Inc.
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Integrity Partnerships Team work Fun Community Experiential Learning





Hatlen Leadership Circle

This donor program recognizes the leadership and philanthropic support of individuals and organizations that have demonstrated their outstanding commitment to the program through private gift support. It was Roe and Beverly Hatlen who had the courage to dream big, and the passion to



make their dream come true and establish a place where "young adults with learning differences will have a place to go, to be accepted and to grow and mature, just as our other children have when they go off to college".

Our Student Speaker from Gala 2005...

"MLC taught me the importance of doing things on my own, how to listen to others, and not taking the easy way out. MLC has taught me some valuable lessons on how to deal with this daily stress. I was also able to learn household management, cooking, the required skills for keeping a job, getting to work on time, calling in sick, things like that—vocational, and other independent living skills. Through activities and meetings, I have stayed and maintained [my] friendships. MLC has been valuable for all of my friends, maintaining independence and having a system of support in place for life."

— Sarah Owen, 2003 graduate



Annual Giving through June 30, 2011

Transforming Lives Advocate \$50,000 - \$99,999

Phillip and Jill Lighty, II

Learning by Doing Advocate \$25,000 - \$49,999

Jerry and Jean Marie Foss and Family Suzanne and Walter Scott Foundation

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Partnership Advocate \$10,000 - \$14,999

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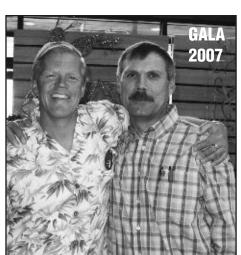
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Our Student Speaker from Gala 2009...

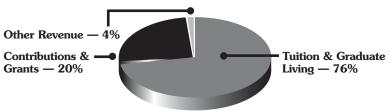
"With all I went through before MLC, I wish all young adults with learning differences could have had a chance to experience the greatness MLC has to offer. I wouldn't have come as far as I have in all that I have done personally and professionally. I am very fortunate to have had MLC as one of the contributors of my independence. By further developing my social skills, finding [my wife], and getting to know my neighbors, MLC has profoundly given me the opportunity to serve and be successful in all my life's adventures."

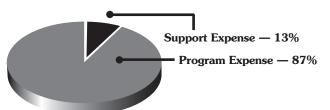
— Eric Ostlie, 1999 graduate

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	lemporarily		
	Unrestricted	Restricted	Total
Revenue and Support			
Contributions and Grants	\$ 99,562	\$ 25,000	\$ 124,562
Gala (net)	221,117	-	221,117
Tuition and Fees	1,385,800		1,385,800
Interest Income	5,420		5,420
In-Kind Donations	53,001		6,935
Miscellaneous Income	6,935		12,687
Net Assets Released from Restrictions	55,000	(55,000)	
Total Revenue and Support	\$ 1,826,835	\$ (30,000)	\$ 1,856,835
Expenses			
Program	\$ 1,593,313		\$ 1,593,313
Support/Fundraising	242,008		242,008
Total Expenses	\$ 1,835,321		\$ 1,835,321
Change in Net Assets	\$ (8,486)	\$ 30,000	\$ 38,486
Net Assets			
Beginning of Year	\$ 1,045,490		\$ 1,045,490
End of Year	\$ 932,004	\$ 75,000	\$ 1,007,004
		•	,





Minnesota Life College - Balance Sheet

	June 30, 2011	June 30, 2010	
Assets			
Current Assets			
Cash and cash equivalents	\$ 688,782	\$ 839,836	
Certificates of deposit	250,964	59,116	
Accounts and grants receivable	103,280	106,809	
Prepaid expenses	28,970	33,291	
Security deposits	4,650	4,950	
Total current assets	1,076,646	1,044,002	
Grants receivable, long term	25,000	50,000 55,844	
Property and equipment, net	102,168		
Total assets	\$ 1,203,814	\$ 1,149,846	
Current Liabilities Accounts payable Prepaid tuition and fees Accrued payroll Student security deposits Total current liabilities	\$ 36,035 108,593 43,228 8,954 196,810	\$ 20,974 42,591 30,791 10,000 104,356	
Net Assets			
Unrestricted net assets			
Undesignated	626,127	645,613	
Designated	305,877	294,877	
Total unrestricted net assets	932,004	940,490	
Temporarily restricted net assets	75,000	105,000	
Total net assets	1,007,004	1,045,490	
Total liabilities and net assets	\$ 1,203,814	\$ 1.149.846	

2010-2011 Staff, Boards and Partners

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Coordinator

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Admissions/Marketing
Lori Johnson, Marketing Assistant
Scott Kaplan, MBA, MNA,
Fund Development Manager
Andrea Myers, MBA, Director of
Vocational Programs and
Human Resources
Kathryn Thomas, M.Ed.,
Executive Director
Jan Triplett, M. Ed,
Director of Programs
Evan Tulman, Accounting Assistant

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David Swenson, Job Coach
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Rich Youngberg, Campus and
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David Shaw, Resident Program

Assistant

Our National Advisory Board is comprised of experts in the fields of learning differences, vocational/employment skills and program evaluation and research. Members come from all parts of the country; they have visited the campus, understand the program and believe that what we are doing at Minnesota Life College is making a difference for the future of those with learning differences and autism spectrum disorders.

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Our Student Speaker from Gala 2007...

"I have developed skills that I once thought were impossible. I have risen above the flood waters and life has never looked better. MLC helps students get their lives into focus. MLC helped me to sharpen the picture, and to see all that was possible."

— Evan Tulman, 2006 graduate

Annual Giving through June 30, 2011





MLC Partnership Program In Kind Support

July 1, 2010 - June 30, 2011 This program is an important source of operational support; the MLC Partners provide assistance in the form of in-kind donations and services.

Our Student Speaker from Gala 2010...

"It is wonderful to have good friends. I am not afraid to live by myself. I see myself as pretty financially and emotionally independent because of the support of my parents, the MLC staff, and the Graduate Living Community Program. I look forward to continuing with work and participating in the GLC program and a BIG thank you for your unwavering support.

— Anna-Lisa Oberg, 2003 graduate



Our Student Speaker from Gala 2011...

"At MLC I learned how to be sociable and how to live on my own and stay healthy. I learned to buy groceries and cook for myself. I learned how to stand up for myself, how to be assertive. I also learned that I do know how to go out and do things with other people. MLC teaches students about the importance of physical fitness and regular exercise. To sum it all up, MLC teaches you how to get ready for the real world. I am proud to be independent— MLC is a great place!"

— Cory Barnes, 2004 graduate

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Tribute Fund

July 1, 2010 - June 30, 2011

Supporters of MLC can honor someone special, a special occasion, or the memory of a loved one or friend by making a donation to Minnesota Life College in their name. MLC notifies the recipient or honoree of their generosity by sending an MLC personalized card on the supporter's behalf.

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In honor of Lee Zulauf

Dwight Zulauf and Kathryn Harris

Thank you to our Gala 2011 Sponsors!

April 30, 2011 was another hugely successful evening of raising dollars for the scholarships and programs for Minnesota Life College. A special thanks to the sponsors that supported this event.



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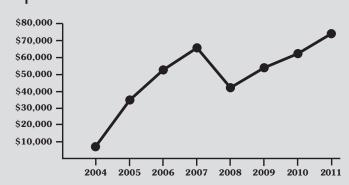
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Generous Sponsors Over the Years...

Corporate and family sponsorship dollars have grown nearly 1000% in eight years! This reflects the generosity of our corporate and family givers and the increasing awareness of MLC's work in the community.



Gala Beginnings

Purpose

Since 1996, Minnesota Life College (MLC) has been transforming the lives of some extraordinary young adults; the need for programs like ours has never been greater. In the spring of 2004, and after some reflection on MLC's growth as an organization, the board, families and staff realized that over half of our student families rely on additional support to be able to attend Minnesota Life College.

MLC wanted to find a meaningful way to grow community awareness, recognize past, and cultivate future donors and supporters while raising funds for student scholarships. With just six weeks to prepare, our staff and all-volunteer committees jumped right in, and the annual Gala was born. The first Gala saw sell-out numbers with over 220 guests in attendance. New collaborations were formed and with the generous support from our sponsors, donors, and community partners, the 2004 Gala raised over \$115,000 for student scholarships and programs.

Although the Gala continues to grow each year, MLC remains grounded by our mission to prepare young adults for lives of independence. We are humbled by and continue to recognize all that has brought us to where we are today.



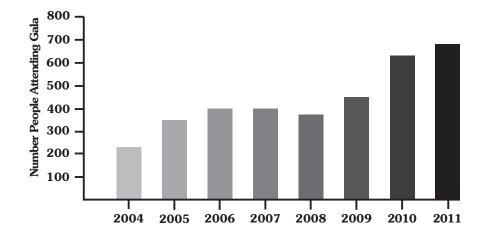
Growth & Support

MLC changes the lives of young adults as they learn the skills to be personally and financially self-sufficient; the annual Gala helps make this possible. Over the past eight Gala events, our growing circle of support has seen over \$1.3 million scholarship dollars raised; what started as a couple hundred attendees, has grown to nearly 700; our sponsorships and event donations are flourishing.

Program participant speeches center on life challenges, experiences, and successes, all told in their own words. Our students are the reason MLC and the Gala exist, serving as the inspiration for our Gala themes and logos. Each year as our students and graduates see and learn new things,

they also understand more about themselves. The "eyes" on our Gala logos are the young adults' eyes, and Minnesota Life College is their lifelong partner who helps them see all that they can be.

Each of our students is as unique as every Gala. Now known for being one of the most casual, fun, themed-dress code, and fast-paced events around, the annual celebration enjoys family-and corporate-sponsored silent and live auction items, fabulous food, games, raffles, prizes and pledge drives—each of which gives hope to and raises funds for our students; supporting them on their paths of independence.

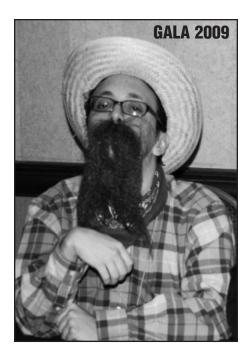






Impact

The scholarship funds raised from our Gala events have made it possible for more students to attend the program. The event continues to raise the awareness of MLC to the local community nonprofits and area organizations, as their participation in the Gala has evolved into job offers,



donations, strategy, and support. MLC is grateful for all the help we receive from our partners.

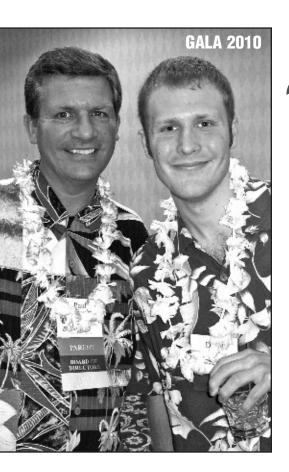
Each year through our programs, fundraisers, and Gala events, we continue to demonstrate how collaborations of all sorts can change lives for the students and families we serve.

Our Student Speaker from Gala 2011...

"At MLC I've learned how to speak up for myself. The staff at MLC really helped me find ways to advocate for myself and get what I need and want. This has made all the difference.

I can take care of my apartment, cook for myself, take the bus where I want to go, and make friends. MLC really has changed my life. I am better at communicating. I am happier. And I have more confidence."

—Jeffery Monzingo, 2011 graduate





The MLC Gala logo. What it all means.

In 2004, the board and staff at Minnesota Life College decided to

take on the enormous challenge of holding a fundraising benefit. Early in the project, they contacted me to design a logo to appear on all the Gala materials.

To the delight of all, it was a huge success.

The committee wanted the logo to be fun and colorful to reflect the atmosphere of the Gala. They also wanted to echo the theme and venue. The first theme was 'It's A Jungle Out There' and was held at the Minnesota Zoo. But the most important element of the logo, was that it needed to capture the spirit of MLC students. The Gala is for the students and graduates. Since then, seven more Gala events have been held, each one utilizing a logo based on the original, but modified for the theme and venue. The 2012 gala is well underway with a new, exciting theme.

The consistent elements of the logo that appear each year are the searching, inquisitive eyes which represent the students' exploration of a new world opened up to them through MLC. A small fingerprint appears in the background symbolizing the uniqueness of each individual student and his or her way of learning, and the special potential that each one has.

It's been a joy to design the image of MLC's Gala over the years.

—Nancy Lavander Seeger graphic designer at Graphic Answers

Always Giving:

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through June 30, 2011

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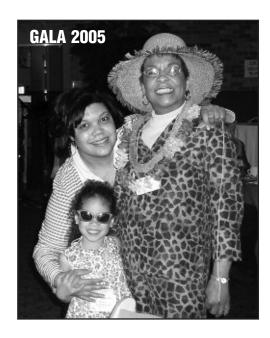
Charles and Mary Jungmann

Otto Bremer Foundation

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Integrity Partnerships Team work Fun Community Experiential Learning





Hatlen Leadership Circle

This donor program recognizes the leadership and philanthropic support of individuals and organizations that have demonstrated their outstanding commitment to the program through private gift support. It was Roe and Beverly Hatlen who had the courage to dream big, and the passion to



make their dream come true and establish a place where "young adults with learning differences will have a place to go, to be accepted and to grow and mature, just as our other children have when they go off to college".

Our Student Speaker from Gala 2005...

"MLC taught me the importance of doing things on my own, how to listen to others, and not taking the easy way out. MLC has taught me some valuable lessons on how to deal with this daily stress. I was also able to learn household management, cooking, the required skills for keeping a job, getting to work on time, calling in sick, things like that—vocational, and other independent living skills. Through activities and meetings, I have stayed and maintained [my] friendships. MLC has been valuable for all of my friends, maintaining independence and having a system of support in place for life."

— Sarah Owen, 2003 graduate



Annual Giving through June 30, 2011

Transforming Lives Advocate \$50,000 - \$99,999

Phillip and Jill Lighty, II

Learning by Doing Advocate \$25,000 - \$49,999

Jerry and Jean Marie Foss and Family Suzanne and Walter Scott Foundation

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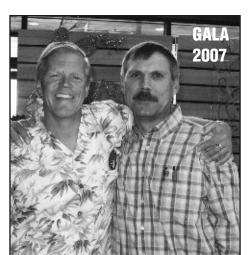
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Our Student Speaker from Gala 2009...

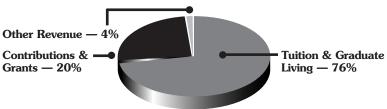
"With all I went through before MLC, I wish all young adults with learning differences could have had a chance to experience the greatness MLC has to offer. I wouldn't have come as far as I have in all that I have done personally and professionally. I am very fortunate to have had MLC as one of the contributors of my independence. By further developing my social skills, finding [my wife], and getting to know my neighbors, MLC has profoundly given me the opportunity to serve and be successful in all my life's adventures."

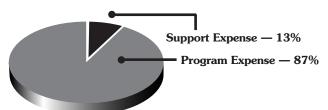
— Eric Ostlie, 1999 graduate

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	Unrestricted	Temporarily Restricted	Total
Revenue and Support			
Contributions and Grants Gala (net) Tuition and Fees Interest Income In-Kind Donations Miscellaneous Income	\$ 99,562 221,117 1,385,800 5,420 53,001 6,935	\$ 25,000 -	\$ 124,562 221,117 1,385,800 5,420 6,935 12,687
Net Assets Released from Restrictions Total Revenue and Support	55,000 \$ 1,826,835	(55,000) \$ (30,000)	\$ 1,856,835
Expenses			
Program Support/Fundraising Total Expenses	\$ 1,593,313 242,008 \$ 1,835,321		\$ 1,593,313 242,008 \$ 1,835,321
Change in Net Assets	\$ (8,486)	\$ 30,000	\$ 38,486
Net Assets			
Beginning of Year End of Year	\$ 1,045,490 \$ 932,004	\$ 75,000	\$ 1,045,490 \$ 1,007,004





Minnesota Life College - Balance Sheet

	<u>June 30, 2011</u>	<u>June 30, 2010</u>
Assets		
Current Assets		
Cash and cash equivalents	\$ 688,782	\$ 839,836
Certificates of deposit	250,964	59,116
Accounts and grants receivable	103,280	106,809
Prepaid expenses	28,970	33,291
Security deposits	4,650	4,950
Total current assets	1,076,646	1,044,002
Grants receivable, long term	25,000	50,000
Property and equipment, net	102,168	55,844
Total assets	\$ 1,203,814	\$ 1,149,846
Liabilities and Net Assets Current Liabilities Accounts payable Prepaid tuition and fees Accrued payroll Student security deposits Total current liabilities	\$ 36,035 108,593 43,228 8,954 196,810	\$ 20,974 42,591 30,791 10,000 104,356
Net Assets		
Unrestricted net assets		
Undesignated	626,127	645,613
Designated	305,877	294,877
Total unrestricted net assets	932,004	940,490
Temporarily restricted net assets	75,000	105,000
Total net assets	1,007,004	1,045,490
Total liabilities and net assets	\$ 1,203,814	\$ 1,149,846

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Marty Danielson, Marketing Assistant
Denise Ciola, Accountant
Troy Dunlap, Director of Finance
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Admissions and Development
Coordinator

Amy Gudmestad, Director of
Admissions/Marketing
Lori Johnson, Marketing Assistant
Scott Kaplan, MBA, MNA,
Fund Development Manager
Andrea Myers, MBA, Director of
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Human Resources
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Evan Tulman, Accounting Assistant

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David Swenson, Job Coach
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Our National Advisory Board is comprised of experts in the fields of learning differences, vocational/employment skills and program evaluation and research. Members come from all parts of the country; they have visited the campus, understand the program and believe that what we are doing at Minnesota Life College is making a difference for the future of those with learning differences and autism spectrum disorders.

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"I have developed skills that I once thought were impossible. I have risen above the flood waters and life has never looked better. MLC helps students get their lives into focus. MLC helped me to sharpen the picture, and to see all that was possible."

— Evan Tulman, 2006 graduate

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Our Student Speaker from Gala 2010...

"It is wonderful to have good friends. I am not afraid to live by myself. I see myself as pretty financially and emotionally independent because of the support of my parents, the MLC staff, and the Graduate Living Community Program. I look forward to continuing with work and participating in the GLC program and a BIG thank you for your unwavering support.

— Anna-Lisa Oberg, 2003 graduate



Our Student Speaker from Gala 2011...

"At MLC I learned how to be sociable and how to live on my own and stay healthy. I learned to buy groceries and cook for myself. I learned how to stand up for myself, how to be assertive. I also learned that I do know how to go out and do things with other people. MLC teaches students about the importance of physical fitness and regular exercise. To sum it all up, MLC teaches you how to get ready for the real world. I am proud to be independent— MLC is a great place!"

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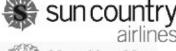
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